Classic Values, Innovative Advice

Via Electronic Mail

December 27, 2021

Ms. Alicia Cochran
Account Executive
Warehouse Employees Union Local No. 730 Pension Fund
911 Ridgebrook Road
Sparks, MD 21152-9451

Dear Alicia:

This letter represents our proposed fees for the year 2021, pursuant to Section 2 of the Consulting Agreement between Cheiron and the Warehouse Employees Union Local No. 730 Pension Fund dated January 1, 2006.

A) Retainer – We propose that the annual fee for 2022 retainer services be increased from $20,370.21 ($5,092.55 per quarter) to $21,388.00 ($5,347.00 per quarter). This is an increase of 5% and is less the rate of increase in CPI for the year to September 2021 our normal measurement period for establishing fee increases. The retainer fee covers the following annual valuation services:

- All aspects of producing the annual valuation report
- Update of the basic *P-Scan* model
- One meeting with the Trustees to present the valuation and the updated model/projections
- One additional Board of Trustees meeting
- Provide information required by the auditor to complete annual filings
- Produce Schedule MB and attachments
- Update any Plan factors used for benefit calculations/lump sums, etc.
- Informal discussions with Trustees or Fund professionals not exceeding ½ hour each

B) Non-Retainer – With respect to special consulting projects, Cheiron's billing rates during calendar year 2022 will range between $111 and $525 per hour.

Any other requested services may be performed either on a fixed fee basis negotiated in advance or based on hourly billing rates.

Out-of-pocket travel expenses will be charged separately but travel time will not be compensable. We will not bill for expenses for meetings in the Washington, DC metropolitan area.

If the Trustees accept the above fee structure, please return a signed copy of this letter for our files.

We look forward to working with you and the Trustees during 2022.

Sincerely,
Cheiron

Peter R. Hardcastle, CFA, FSA, EA, MAAA
Principal Consulting Actuary

cc: Matt Deveney, FSA, EA, MAAA

Accepted and Agreed To:

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Signature Date